

# Organic Dairy Questionnaire

By Pam Moore

Dairy farmers, I've been asked to write an article for NOFA-NY about the affects of the "organic milk surplus." Your responses will remain confidential unless you give permission to use your name. Thank you for contributing to the article.

1. How has the organic milk "oversupply" that began in the winter of 2008/2009 impacted your dairy farm? Are you doing anything differently to manage any impacts?  
 \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_
2. -- Did your milk handler implement any supply management measures, such as milk quotas or reduction recommendations? YES NO  
 -- Did your farm exceed any production limitations requested by your handler? YES NO  
 -- If so, were you paid less for the overproduction? YES NO  
 -- What were you paid? \_\_\_\_\_
3. Did your milk handler ask you to renegotiate or prematurely renew your contract for less favorable terms? YES NO  
 -- If so, did your farm do so? YES NO
4. How confident are you in the long-term availability and stability of your current organic milk market?  
 \_\_\_\_\_
5. If this organic milk "surplus" situation is not resolved by June of 2011 do you anticipate having to make changes in your operation? YES NO  
 -- If so, in what way(s)? \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_
6. Do you support the supply management efforts your milk handler made, or are there alternative measures you wish they had considered? YES NO  
 -- Describe alternatives:  
 \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_

7. In what way(s) do you anticipate that the new pasture requirements in the USDA Organic Standards will impact your dairy farm? What changes, if any, will you be making to accommodate these new requirements?  
 \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_

### Optional:

Name \_\_\_\_\_  
 Farm town/state \_\_\_\_\_  
**May I use your name in the article?** YES NO  
 Phone number \_\_\_\_\_  
 Email Address: \_\_\_\_\_  
 Want to see and comment on draft of article by email? YES NO  
 Milk Handler: \_\_\_\_\_  
 Current Certifier \_\_\_\_\_  
 Dairy Certified Organic since \_\_\_\_\_  
 # years in Transition \_\_\_\_\_  
 Did you transition dairy cattle using the 80/20 rule? YES NO  
 # Cows Milked in 2009 \_\_\_\_\_  
 Raise own Heifers? \_\_\_\_\_  
 Total Farm Acres \_\_\_\_\_ Pasture Acres \_\_\_\_\_ (total grazeable)  
 Grow all own feed? YES NO  
 If not, what's purchased? \_\_\_\_\_  
 Crops grown \_\_\_\_\_  
 \_\_\_\_\_  
 # Family Members \_\_\_\_\_  
 # Family Members working farm \_\_\_\_\_  
 How long has your farm been in business? \_\_\_\_\_  
 Does your farm include other enterprises besides the dairy? YES NO  
 If yes, what? \_\_\_\_\_  
 \_\_\_\_\_  
 Do you direct market any farm products? YES NO  
 If yes, any dairy products? Please describe: \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_

### Please return survey to:

Moore Farms, 2083 Moore Hill Road, Nichols NY 13812